

WANT TO SELL YOUR HOME, BUT UNSURE OF THE PROCESS?

THE HOME-SELLING PROCESS

In 6 Simple Steps!



Candace Solomon
REALTOR®

**CONTACT ME TO
GET STARTED!**

TEXT "READY TO SELL" TO
856-229-6111

OR CONTACT ME AT:
WWW.CANDACESOLOMON.COM
CANDACE@CANDACESOLOMON.COM



PRESTIGE
REALTY GROUP

1.

Prepare Your Home

Know your selling goals & make living arrangements for when your home sells! We'll sign a listing agreement, create your marketing plan & prepare your home for photos. We'll also go over your costs and responsibilities.

2.

Set a Price

We'll discuss comparable home sales in your area. Tip: "Zestimates" aren't always accurate! Determine the appropriate market price for your home.

3.

Show Your Home

We'll create a schedule for buyers to see your home. Tidy up and declutter your home. Lock away valuable items and keep personal information (mail, private documents or photos) out of sight.

4.

Review and Negotiate Offers

I will collect all of your offers & present them to you. You can either accept, deny, or counter-offer. Once we accept an offer, we'll sign contracts and work through the contract's contingencies (home inspection, appraisal, etc.) and order your Certificate of Occupancy

5.

Pre-Closing & Title

Any repairs that were negotiated will be completed. A title search will be done to confirm ownership & show any liens on the property. Once title and the buyer's mortgage are cleared, closing is scheduled!

6.

Closing

We'll finalize how your proceeds should be sent. Review & sign closing documents. Deed is transferred to your buyer. Buyer will do a final walk-through before they sign. Hand over the keys & get paid!



Candace Solomon is a top-producing, licensed real estate broker in New Jersey, owner of Prestige Realty Group.